STRATEGIC & TACTICAL PLAN

### CONTENT **MARKETING PROPOSAL**





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CONFIDENTIALITY INFORMATION

represents the proprietary, confidential information pertaining to xxx company services, methodologies and methods. This material contained in our response and any material or information disclosed during discussions of the proposal

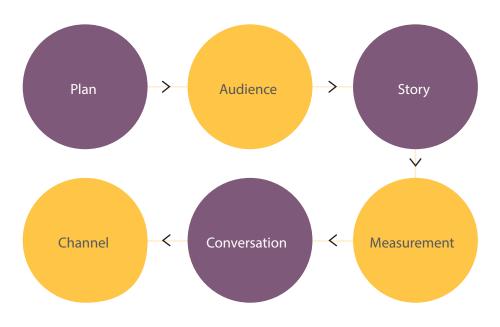
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**BACKGROUND** 

## What is Content Marketing Look Like?

The pre-proposal will give you an overview of the benefits of our firm, a brief about various digital marketing activities we can leverage, how to define campaign objectives, our methodology of carrying out a marketing campaign.

Content marketing's website-based center of gravity enables it to focus more on demand generation. As quality content brings prospects to a brand's site, brands can develop a relationship with the prospects and nurture them towards a lead conversion or purchase.



Delivering the right content to the right audience at the right time starts with an integrated content strategy.



Content marketing is growing, some reason for companies should consider content marketing for brand campagn:

Risk Mitigation

Content marketing develop trust with information that will help customer make the right decision.

02

**Lead Nurturing** 

Strong content will educate and inform, developing a robust lead nurturing program.

 $\blacksquare$ 

03

**Lead Generation** 

Content drives traffic as well as captures leads through form.

**V** 

04

**Lead Scoring** 

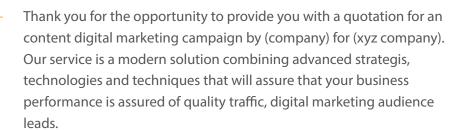
It's based on how a prospect interact with the content and through nurturing campaigns.



The Process Ideas to grow audience build brand with most effective type for content Produce posts, push to market and share across channels Measure and Review for effectiveness Analyze.

PROPOSAL LETTER

#### Content Services with Trust.



We have a team of highly innovative professionals providing you with instant results to rise in the highly competitive market within your niche. We will help you to increase your visibility and promote your unique content in all the major digital websites.

(Our Company) has satisfied various clients across the globe and we have been appreciated by utilizing our prompt website ranking strategies, instant yet successful results and unmatched determination to go beyond the client's expectations. To improve the visibility and social media presence of your content, we will look forward to hear from you when you've time after reading our proposal.

Sincerely Yours,

Rosie Parsotan

**Managing Director** 

**ABOUT US** 

#### Who We Are

Strategic & Tactical Plan - Digital Content Marketing



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We have all the necessary expertise & skills to ensure a successful content campaign implementation for your company.

We has been providing Digital Content Marketing solutions for the last 7 years. During this period, the company has not only gained rich experience and exposure to various online marketing techniques, but has also developed advanced techniques and translated them into processes that serve as our intellectual property to our team of professionals. Very few companies have the same experience, resources, expertise and intellectual property. In this sense, HubContent is different from other marketing firms and delivers a unique advantage to our clients.

An effective digital marketing campaign requires well thought out campaign objectives, careful campaign planning, social media expertise, advanced writing and research skills, efficient campaign implementation and campaign success tracking procedures.

#### **Business Key Figures**

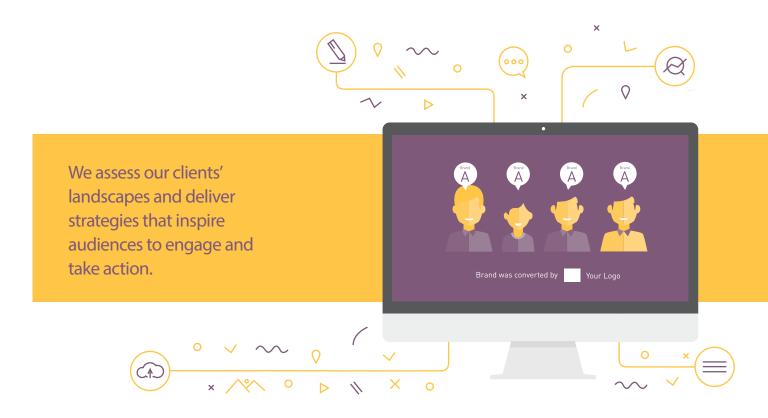


**SERVICES & EXPERTISES** 

#### **Content Services**

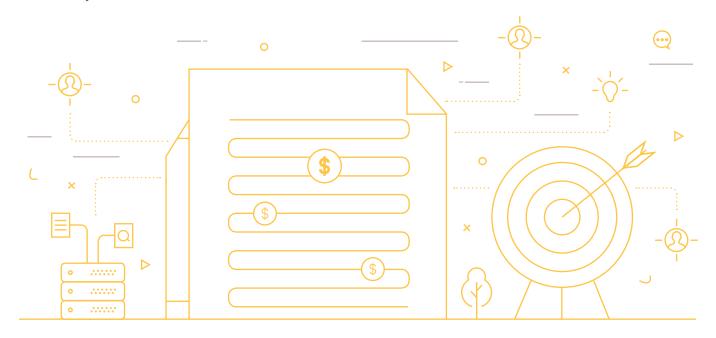
We are expert in delivering innovative content solutions that improve brands.

Content marketing is much more than creating, distributing and sharing content in order to engage audiences, generate leads, improve branding, and other marketing goals you can serve with content marketing. Our service is designed to help companies build a brand, market products and services, and manage online reputation through social networks. Social network marketing is the growing trend and a powerful medium, which can be effectively used as an online marketing tools.



# 

#### **Our Expertises**



CONTENT

**STRATEGY** 

**CONTENT** 

**PROMOTION** 

CONTENT

**CREATION** 

**ORGANIC** 

SEARCH MARKETING

CONTENT

**MANAGEMENT** 

SHARPENING MARKET

#### **Define Audience**

Precise target audience help you create content effectively and deliver in content succesful.

More invested audience leads to more relationship building. Content plays a role in virtually all marketing techniques and tactics, there are no goals that can't be reached using content. To be successful you have to make sure your campaign is Specific, Measurable, Achievable, Reasonable and Tentative.



CivCafee will cater to people who want to get raw Civet coffee. Such customers vary in age, although our location in London means that most of clientele will be cafe owner. A lot of cafe shop in every mall and sreets. This will provide a unique possibility for building a loyal customer base.



of consumers prefer informational articles to ads

**OUTLINE CONTENT MARKETING** 

#### Campaign Objectives

Successful Internet marketing campaigns begin with thoughtful planning of goals and objectives that will define your marketing strategies.

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#### **Content Marketing Goals**



Brand Awareness



Leads Generation



Customer Acquisition



Brand Engagement



Customer Retention



Increase Web Traffic



Lead Nurturing



Increase Sales

#### **Promotion Strategies**

The secret to content marketing boils down to three things: creating great content, making sure it gets found in search engines, and promoting it to followers. Promotion is a big chance to get more exposure with considering the right content, the right network, compelling ad copy and campaign tracking.

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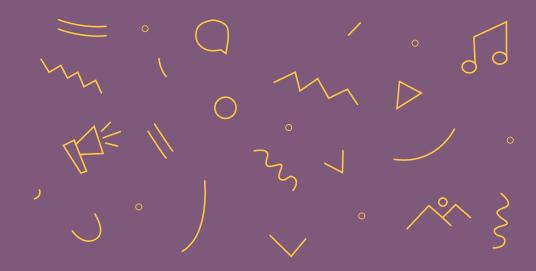


93% Online Exeprience Start with Search. 15,000k Cunsomer reasearch use Social Media. 64% Online Exeprience Start with Search. **ABOUT US** 

#### **Content Measurement**

Our team of experienced content strategy experts work with you to develop content that reflects who you are and engages your audience on a level that brings them back again and again.

Measure	Reach Act	Convert	Engage	``
Brand Measure	xx Hastags xxx Social Net Spread xxx Conversation	Lead Volume % Interaction	Sales Volume Lead Volume Follower	Repeat transaction Support Positive Feedback Share
Web Traffic Measure	xxx Unique Visitors xxx New Visitors xxx Direct Visit	Page per visit Page engagement Rate	Sign up Subscription	Repeat visit Customer loyalty
Content Performance Measure	xxx Share of Audience xxx Key visible search xxx Follower xxx Share of Search xxx Links	Bounce Duration Shareability Post Rank Comments	Sign up Subscription	Social Interaction Open email
Commercial Performance Measure	xxx Cost Per Click xxx Cost per Sales	Goal value per visit Cost per lead Satisfaction	Rate to sales Orver Value Revenue Cost per sales	Sales Growth Volume Growth Revenue per visit
Search Measure	Google Bing SEO	Click of ad Duration Lead	Sign up Subscription	Positive Feedback Share





Content helps achieve business objectives, not content objectives.

- Jay Baer



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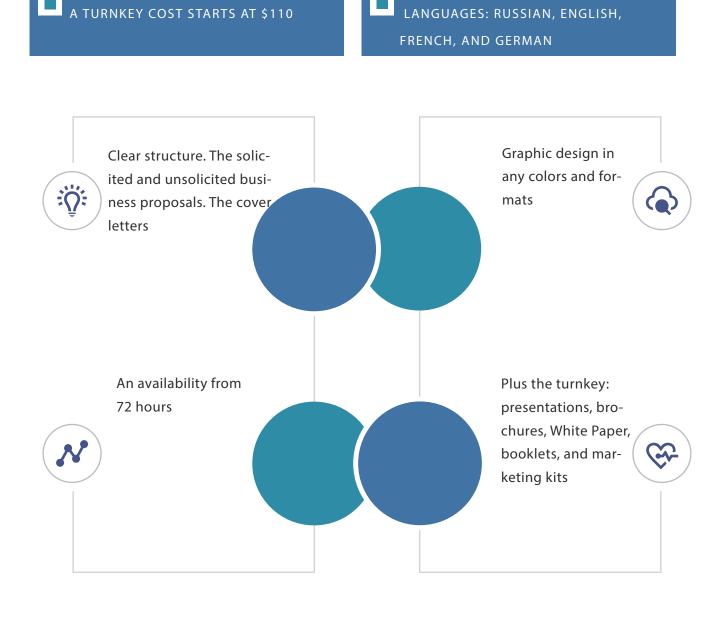


#### КОММЕРЧЕСКИЕ ПРЕДЛОЖЕНИЯ ОТ "ПАНДА-КОПИРАЙТИНГ"



Дополнительно: оформление под брендбук компании или подбор сочетаний цветов для создания вашего фирстиля и оформления

#### **BUSINESS PROPOSALS BY PANDA COPYWRITING PROJECT**



Additionally: design for a company's brand book or selection of color combinations to create your corporate identity and design